



Edgewood Forest Products Inc

PO Box 669
Carrot River, Saskatchewan
Canada S0E-0L0
Tel. (306) 768 3030
Fax. (306) 768 3033

Mr. Jean Berubé
VAB Solutions Inc.
4685, Boul.
Guillaume-Couture Lévis, QC
G6W 1H5

March 5th, 2017

Dear Jean,

Re: Letter of Recommendation

I have personally been directly involved with 3 separate installations of VAB Grade Optimizers at 2 locations in Saskatchewan, and 1 location in Alberta, including the first VAB installation in Western Canada in Saskatchewan in 2013. I currently hold the position of General Manager of Edgewood Forest Products in Carrot River, Saskatchewan where we installed a VAB Grade Optimizer in 2014 and more recently, the Airboard Tracking system upgrade in the Fall of 2016.

There are several reasons why we choose to continue to grow and strengthen our relationship with you and your team at VAB Solutions, namely:

1. Service & Support

Outstanding response to our service and support needs. In our business, we deal with many different OEM equipment vendors from all over the world. We recognize strong support when we see it and VAB has shown an excellent response time to our questions and concerns at any hour of the day where the VAB team is available to assist us.

2. Consistent Grade Recovery

In a Global Marketplace, we must ensure to maximize the value of the lumber products that we produce every single shift. This requires a grade optimization solution that consistently helps us achieve the very best grade recovery that we can achieve. With the help of the VAB team, we are achieving our goals in this regard.

3. Value

We explored several different Grade Optimization solutions prior to choosing VAB Solutions. Ultimately, we found that VAB offered the best value for our capital budget. Furthermore, as a linear solution, we found VAB the least intrusive installation option that went seamlessly.

In addition to grade optimization, we have found VAB Solutions to be very resourceful in assisting with other automation and mechanical improvements in our plants as well such as lug



Edgewood Forest Products Inc

PO Box 669
Carrot River, Saskatchewan
Canada S0E-0L0
Tel. (306) 768 3030
Fax. (306) 768 3033

loading and controls optimization solutions. Furthermore, we plan to explore VAB MSR solutions in the near future.

We very much look forward to continuing and growing our relationship into the future with VAB Solutions Inc.

Please feel free to share this note with your team and other prospective customers which I would be happy to personally speak with should they require further testimony and cost related commentary.

Kind regards,

Trevor Reid, General Manager
Edgewood Forest Products Inc.
Carrot River, Saskatchewan